# by Crowdfundr



# Campaign Strategy Workbook

Use this workbook in conjunction with the Campaign Strategy Toolkit on the HUB:

https://crowdfundr.com/creatorhub/campaign-strategy-toolkit

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### Scope of Work

Complete this table to the best of your ability with costs for creating and crowdfunding your project.

Project stage	Variable	Fixed cost	Unit cost (PPU)
TOTALS			

# Defining Your Audience - Current

Complete this table to determine you *current audience* 

Social Media	Email Lists	Other
Facebook =		
Instagram =		
LinkedIn =		
YouTube =		
Twitter (X) =		
WeChat =		
Snapchat =		
	TOTALS	

### Defining Your Audience - Target

Use this table to brainstorm your *target audience* – the people you don't yet have but who'll love your project.

Who (Demographic Identifier)	Where to find them	How to advertise

# Reward Planning

Use this table to plan out what rewards you'll offer and when.

Reward Item or perk/special offer	When to offer	How long to offer	Important Dates	What do you hope to achieve with this offer?

### Story Outline

Catchy opening line	
Background (Why did I/we create this?)	
Project description	
Identify your target audience	
Make your supporters the hero	
What is going to happen?	
Call To Action	